Welcome

Class of 2022

Joint Action Leadership Certification Program

About WPPI Energy and Advocacy – Part 2 May 25, 2021



Joint Action Leadership Certification Program

Class of 2022

Utility Manager Scott Adler* **Utility Commission President** Robert Affeld* Electric Superintendent Weston Arndt* Rachel Audette Human Resources Director Jason Bessette General Manager Joy Bisco Office Manager Jim Brooks Council President **Steve Brooks** General Manager Joe Cockroft* Director of Public Works, Utility Superintendent New Glarus

Electric Director

General Manager

General Manager Jeff Feldt* Nick Gahlman* Electric Superintendent Electric Superintendent Scott Gald* Pete Haack General Manager

Kristin Hubertus Finance Manager General Manager **Kevin Inman** Michelle Kaltenberg* Co-Superintendent Chris Krogman* General Manager

Brian Dellemann*

Casey Engebretson*

Jefferson Juneau

New Richmond

Kaukauna New London Waterloo Evansville Waupun Two Rivers

Black River Falls Kaukauna

Juneau

Richland Center

Algoma Menasha Florence Columbus Maquoketa Eric Miller Dave Pahl Clara Pickett* **Brian Rhodes*** Gerry Rick* Mike Sanborn* Rose Schulze

Jordan Skiff Ashlev Slaby* Shannon Statz Jeff Stanek* James Stawicki*

Michael Thimm

Jill Weiss* Rick Wicklund* Manager of Engineering & Electric Distribution Manager of Generation and Substations Manager of Finance & Administration

Utility Director

Electric Utility Superintendent

Utility Manager Financial Manager

City Administrator/Utilities Manager

City Administrator Office Manager Finance Director General Manager **Utility Superintendent**

Utilities Director Utility Manager

Kaukauna Kaukauna Kaukauna Hartford Mount Horeb

Eagle River Sun Prairie Plymouth Whitehall Jefferson

Waupun Sturgeon Bay

Hartford Stoughton Sun Prairie



^{*}Indicates Joint Action Leadership Certificate + Board Certification

Today's Presenters



Jeff Feldt Board Chair Kaukauna Utilities



Valy Goepfrich SVP — Power Supply WPPI Energy



Tom Paque SVP – Services & Business Strategy WPPI Energy



Tom Hanrahan General Counsel WPPI Energy



Today's Agenda

Part 2 – Tuesday, May 25 10 a.m. - 11:30 a.m.

10:00	Welcome	Jeff Feldt
10:05	Power Supply Overview	Valy Goepfrich
	Support Services Overview	Tom Paque
10:30	Advocacy and Government Relations	Tom Hanrahan
11:30	CONCLUDE	





Valy T. Goepfrich, SVP-Power Supply Joint Action Leadership Certification Program, May 25, 2021



WPPI's mission: To provide member utilities with reliable, low-cost electricity...

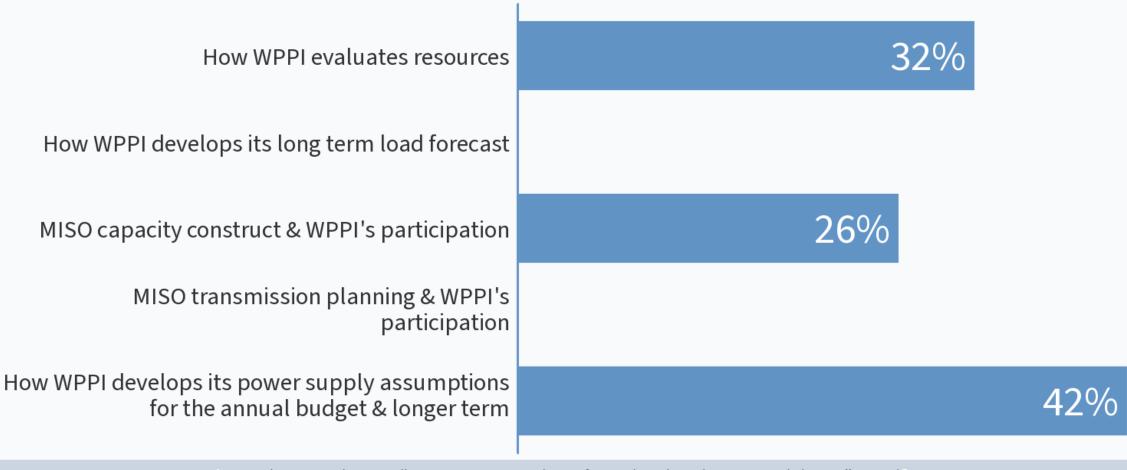


Fulfilling Power Supply's Mission

- Reliable
 - >Sufficient resources
 - ➤ Robust transmission
- Low-cost
 - > Resource selection
 - ➤ Ongoing efforts to optimize
 - ➤ Participation in wholesale electricity market, MISO
 - >Transmission ownership



Planning: Which ONE of the following topics are you MOST interested in learning more about?



Power Supply Resources: Ongoing Efforts to Optimize

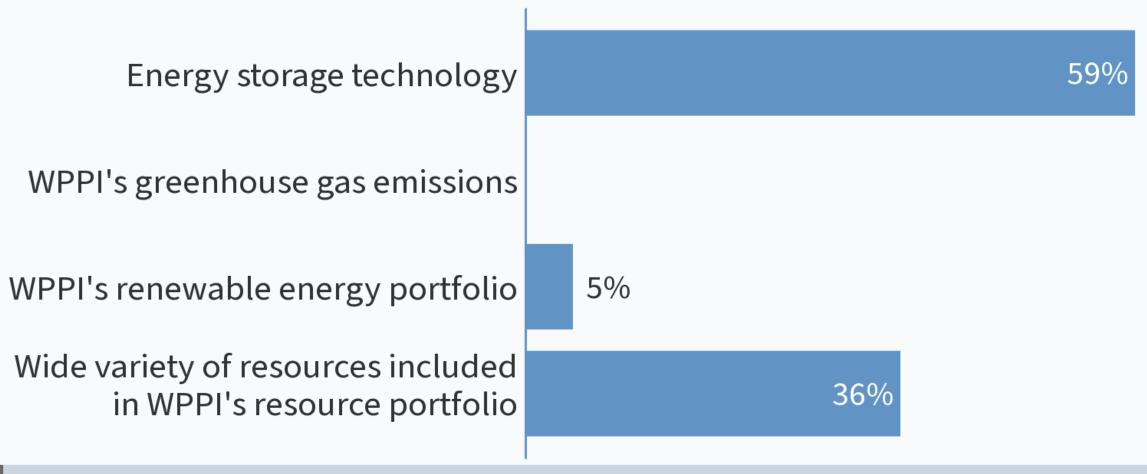






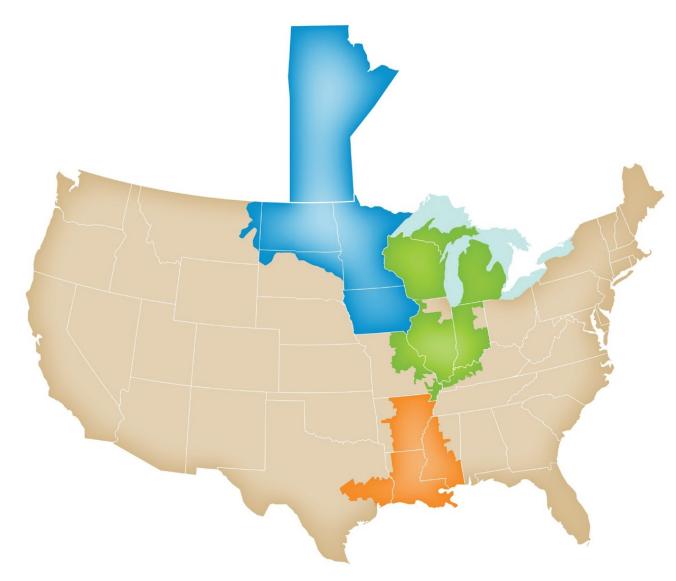


Power Supply Resources: Which ONE of the following topics are you MOST interested in learning more about?

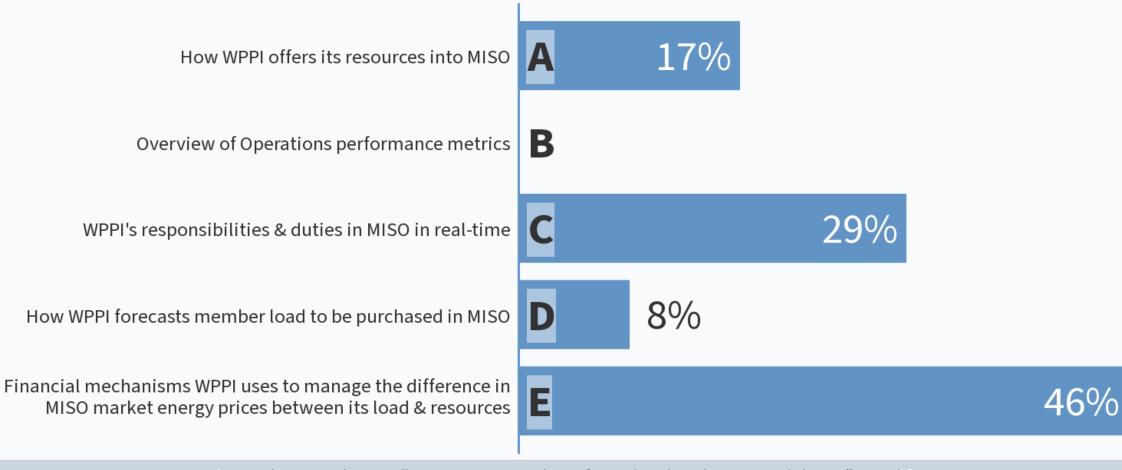


Operations: Participation in MISO





Operations: Which ONE of the following topics are you MOST interested in learning more about?



WPPI's Transmission Ownership

- American Transmission Company (ATC), \$145M
- CapX2020 La Crosse 345 kV transmission line, \$15M
- Badger Coulee 345 kV transmission line, \$7M



Mississippi River Crossing - CapX2020 345 kV transmission line - Jan 2015

Key Takeaways

- Power Supply's mission: Reliable, low-cost electricity
- WPPI's power supply portfolio

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- > Exemplifies power of members working together
- Oct, more to come on Power Supply planning, resources & operations



Support Services Overview

Tom Paque SVP – Services & Business Strategy

May 25, 2021



Services: Partnering to Meet Member, Customer Needs

- Comprehensive menu of programs and services
- Joint action approach
- High quality, cost-effective
- Forward looking



Services: Member Driven

- Advisory groups critical role
- Oversee entire services life cycle
 - Opportunities
 - Design
 - Delivery
 - > Enhancement or phase-out
- Members individually choose to participate

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Key Takeaways

- Through joint action:
 - ➤ We share expertise
 - > Develop high-quality, cost-effective services
- Services are member driven with a forward-looking approach
- As a result, the WPPI membership is prepared for success today and well into the future.

Questions?





Thank You

Tom Paque SVP – Business Strategy & Services

tpaque@wppienergy.org





WPPI Energy Advocacy

Tom Hanrahan – General Counsel May 25, 2021



Today's Outline

- Advocacy:
 - **≻**What
 - **≻**Why
 - **>**When
 - **≻**Who
 - ≻How



What is Advocacy?

Advocacy = engagement of Advocates

 Advocates support and promote the interests of a cause or group "If public power is a cause, do you support that cause?

If so, then you are an advocate for public power"

Advocates ≠ Lobbyists



Joy Ditto, APPA President and CEO

WPPI Advocacy is:





WPPI Advocacy is not:



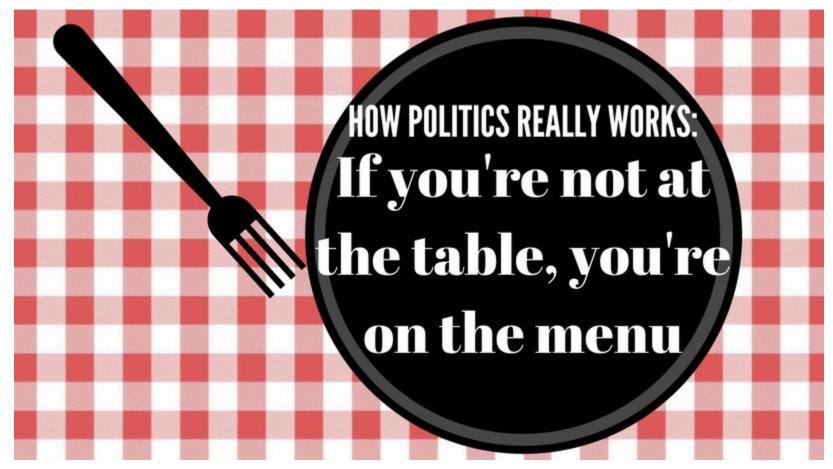


What are our core policy goals?

- Preserve and enhance ability of WPPI and Members to:
 - ➤ Manage Costs
 - ➤ Provide Key Services
 - ➤ Maintain Local Control



Why do we Advocate?





When do we Advocate?

- Short answer: To some degree, all of the time
 - Even when legislature not in session, legislative proposals are being prepared
 - ➤ Bills not taken up, or that fail, don't necessarily go away
 - There is great benefit in engaging with legislators when you can support them, and don't want or need anything



Who Advocates? WPPI Energy

- Policy tracking: Keep abreast of policies impacting WPPI, Members and customers
 - ➤ Legislation and Regulation
 - ➤ State and Federal Levels
- Policy Engagement: Participate and coordinate with legislative work groups, coalitions and associations

Encourage and assist Member advocacy



Who Advocates? Members

- Strengthen existing relationships
- Build new relationships
- Opportunities for involvement
 - >WPPI PCLC
 - ➤ APPA Legislative Rally
 - ➤ APPA Policymakers Council
 - ➤ State association legislative days
 - ➤In-district meetings





APPA Legislative Rally







In-District Meetings/Tours



How do we Advocate?

- Tell the public power story
 - ➤ Public power utilities are valuable to the district's economic health
 - Lower utility costs and excellent service
 - Local jobs
 - Dollars injected locally (PILOT)
 - ➤ Sound fiscal and energy policy is essential to the economic well-being of the district
 - Together, we can ensure policy that will protect jobs and the economy for the district
 - ➤ We are a balanced source of local knowledge and expertise, and we can support you



Legislative Considerations

- All politics are local?
- Do I know you and will we meet again?
- Politics v. politics
- Details matter... right?
- Fool me once...
- You can't stop something with nothing (but can you stop nothing with nothing?)



Case Studies

• Wisconsin community solar bill draft:

The commission shall establish the applicable bill credit rate at a level that results in robust community solar facility development and all customer classes having access to subscriptions to community solar facilities.

Wisconsin third party financing bill draft:

A person is not a public utility if it owns, operates, manages, or controls, or leases to another person pursuant to a lease or PPA, equipment that generates electricity from a renewable resource located on that person's premises

Governor Evers' Climate Change Task Force



Questions?

