

RFP FOR ENERGY EFFICIENCY PROGRAM

FREQUENTLY ASKED QUESTIONS



1. Will bid applications be accepted for engineering or feasibility studies targeted at identifying energy saving projects?

Grants for engineering and feasibility studies are available from WPPI Energy through different programs. These should be completed before submitting a Bid Application. Contact your Energy Services Representative or Key Account Manager for more information.

2. What if our budget approval period does not fall within the schedule for this RFP for Energy Efficiency?

Project completion schedules, including budget/corporate approvals, should be included in the bid applications. Awarded projects must begin within 90 days of award announcement. Projects with timelines conflicting with the RFP bid cycles should refer to other WPPI Energy member utility program offerings.

3. What happens to bids that are not awarded incentive funding?

Proposals that do not receive funding through this RFP for Energy Efficiency may be directed to other WPPI Energy or member utility program offerings, or advice will be provided on how to improve the bid application for future submittals. Bids will not automatically be submitted in the next RFP cycle.

4. Is there any limit to the incentive amount requested?

We currently do not have a maximum incentive amount specified, aside from the RFP budget of \$250,000. WPPI Energy prefers to fund several cost-effective projects, and therefore all bids should be limited to the minimum incentive needed to make the projects feasibility cost effective using your facility's payback requirements. The highest ranking bid requests are nominally close to 1-3 times the cost of the projects annual energy savings. We anticipate significant competition for the finite amount of funds available for each bid cycle.

5. Can I apply for other incentive programs in addition to this program?

Yes. Please explicitly state any Focus on Energy incentive, utility incentive, or other funding sources in your bid application.



6. How should we calculate on-peak demand reduction?

On-peak demand, measured in kilowatts (kW), refers to the maximum rate of electrical energy consumption for a 15-minute period during the hours of 1PM to 4PM, Monday through Friday, during the months of June, July, and August. The on-peak demand reduction represents the amount in which that maximum kW measurement can be lowered. In some instances, an adjustment factor may be needed if the demand reduction does not occur on a routine basis.

7. Can internal labor costs be included?

Internal labor costs may be included as long as they are reasonable and well documented. Internal labor estimates must include the cost of internal labor, the estimate of hours, and evidence that a separate internal tracking number has been created to account for labor attributable to the Proposed Project.

8. What if the final project cost is different than the estimated cost in the application?

If the final invoiced cost is less than the estimate cost, the incentive award may be prorated. If the final invoiced cost is greater than the estimate, no adjustment will be made.

9. What can be done if the project scope or schedule changes relative to the approved project?

Project scope or schedule changes will be handled on a case-by-case basis. If changes are expected for a project already approved, it is recommended that the customer inform WPPI Energy as quickly as possible to ensure that a beneficial resolution is achieved.

HOW TO GET STARTED

Talk to your Energy Service Representative or your Key Account Manager for more information. They can help you identify eligible electrical projects, choose the right project for your energy-saving goals and collect the information you'll need to complete the application process.

We believe affordable public power strengthens our community and helps our neighbors. That's why, through WPPI Energy, we're partnering with other local not-for-profit utilities to share resources and lower costs.